

# CASE STUDY

## CURATING AN INDEPENDENT BOARD FOR A SOVEREIGN WEALTH PLATFORM

**HUNT  
PARTNERS**

LEADERSHIP  
EMERGENT INDIA



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FACILITATING EXPERT  
BOARD PRESENCE TO MEET  
GOVERNANCE NORMS

A proprietary roads and highways platform, incubated by one of the country's major sovereign wealth funds, was gearing up to launch a growth Infrastructure Investment Trust or InvIT.

The InvIT was touted to be one of the largest in India and accordingly, the sovereign wealth platform was desirous of instituting a seasoned board by appointing Independent Directors.

The appointees needed to be highly accomplished and reputable, with experience and thought leadership in Governance, global investment outlook, and board best practices, along with proven sectoral acumen. The exercise needed three individuals with complementary experiences, including a lady Independent Director.



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**CREATING THE PULL FOR  
EXCEPTIONAL TALENT  
WHILE VETTING  
EXPERIENCES**

Leveraging the rich database of Hunt Partners, we executed a nuanced process of exploring interest from the country's top experts in boards, and presenting their profiles to the client.

The core framework revolved around understanding the long-term business plan and structuring the ideal mix of Independent Directors with diverse functional and cultural backgrounds, after assessing the Board Composition and Gap Analysis.

The exercise resulted in the evaluation of more than 75 names, of which the client's shortlist of 15 led to the appointment of 3 illustrious members of the board.



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**OFFERING CONSISTENT  
GUIDANCE AND SUPPORT TO  
ARRIVE AT THE RIGHT FIT**

**This activity was a mandatory aspect of the SEBI application for an InvIT. Given the criticality on timelines, Hunt Partners was expected to deliver options across multiple pools of profiles, in a short duration of four weeks, thus resulting in an intense and collaborative process with the client.**

**A critical part of the advisory to the client was on the constitution of the board and presenting benchmark compensation data. This led to a healthy and active partnership encompassing influence, fact-finding, presentation and lastly, Hunt Partners' vast expertise in driving closure.**

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*“HUNT PARTNERS EMBARKED ON A PROFOUND JOURNEY, CURATING A BESPOKE INDEPENDENT BOARD FOR A SOVEREIGN WEALTH PLATFORM POISED TO LAUNCH INDIA'S LARGEST INVIT. OUR ENDEAVOUR WAS NOT MERELY A TASK, BUT A MASTERFUL ORCHESTRATION OF EXPERTISE AND SKILL. SEEKING EXCEPTIONAL BOARD TALENT AND CREATING A PULL FOR THIS VERY IMPORTANT MANDATE WAS CORE TO ITS SUCCESS. OUR COMMITMENT, ON THIS JOURNEY, WAS NOT JUST TO MEET REGULATORY NORMS BUT TO ENRICH THE INVIT'S JOURNEY WITH WISDOM, DIRECTION AND DIVERSITY.”*

**- HUNT PARTNERS**